By: Carona, et al.

(Geren, N. Gonzalez of El Paso, Guerra, Gooden,
Herrero, et al.)

S.B. No. 639

A BILL TO BE ENTITLED

- 1 AN ACT
- 2 relating to the sale of beer, ale, and malt liquor by a brewer or
- 3 beer manufacturer to a wholesaler or distributor and contractual
- 4 agreements between those entities.
- 5 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF TEXAS:
- 6 SECTION 1. Section 102.75, Alcoholic Beverage Code, is
- 7 amended to read as follows:
- 8 Sec. 102.75. PROHIBITED CONDUCT. (a) No manufacturer
- 9 shall:
- 10 (1) induce or coerce, or attempt to induce or coerce,
- 11 any distributor to engage in any illegal act or course of conduct;
- 12 (2) require a distributor to assent to any
- 13 unreasonable requirement, condition, understanding, or term of an
- 14 agreement prohibiting a distributor from selling the product of any
- 15 other manufacturer or manufacturers;
- 16 (3) fix or maintain the price at which a distributor
- 17 may resell beer;
- 18 (4) fail to provide to each distributor of its brands a
- 19 written contract which embodies the manufacturer's agreement with
- 20 its distributor;
- 21 (5) require any distributor to accept delivery of any
- 22 beer or any other item or commodity which shall not have been
- 23 ordered by the distributor;
- 24 (6) adjust the price at which the manufacturer sells

- 1 beer to a distributor based on the price at which a distributor
- 2 resells beer to a retailer, but a manufacturer is free to set its
- 3 own price so long as any price adjustment is based on factors other
- 4 than a distributor's increase in the price it charges to a retailer
- 5 and not intended to otherwise coerce illegal behavior under this
- 6 section; or
- 7 (7) accept payment in exchange for an agreement
- 8 setting forth territorial rights.
- 9 <u>(b) Nothing in this section shall interfere with the rights</u>
- 10 of a manufacturer or distributor to enter into contractual
- 11 agreements that could be construed as governing ordinary business
- 12 transactions, including, but not limited to, agreements concerning
- 13 <u>allowances</u>, <u>rebates</u>, <u>refunds</u>, <u>services</u>, <u>capacity</u>, <u>advertising</u>
- 14 funds, promotional funds, or sports marketing funds.
- 15 (c) It is the public policy and in the interest of this state
- 16 to assure the independence of members of the three-tier system, but
- 17 nothing in this code may be construed to prohibit contractual
- 18 agreements between members of the same tier who hold the same
- 19 licenses and permits.
- SECTION 2. (a) Subject to Subsection (b) of this section,
- 21 this Act takes effect immediately if it receives a vote of
- 22 two-thirds of all the members elected to each house, as provided by
- 23 Section 39, Article III, Texas Constitution. If this Act does not
- 24 receive the vote necessary for immediate effect, this Act takes
- 25 effect September 1, 2013.
- 26 (b) The changes in law made by this Act take effect only if
- 27 each of the following bills is enacted and becomes law:

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- 1 (1) Senate Bill No. 515, House Bill No. 1763, or
- 2 another similar bill of the 83rd Legislature, Regular Session,
- 3 2013, that allows holders of brewpub licenses to self-distribute
- 4 beer, malt liquor, or ale produced under the license to retailers;
- 5 (2) Senate Bill No. 516, House Bill No. 1764, or
- 6 another similar bill of the 83rd Legislature, Regular Session,
- 7 2013, that allows small brewers to sell ale to retailers;
- 8 (3) Senate Bill No. 517, House Bill No. 1765, or
- 9 another similar bill of the 83rd Legislature, Regular Session,
- 10 2013, that allows small beer manufacturers to sell beer to
- 11 retailers; and
- 12 (4) Senate Bill No. 518, House Bill No. 1766, or
- 13 another similar bill of the 83rd Legislature, Regular Session,
- 14 2013, that allows small brewers and beer manufacturers to sell beer
- 15 and ale to ultimate consumers.